

# 2018 ANNUAL REPORT BCT MANAGEMENT, INC.

BUSKIRK-CHUMLEY THEATER / BCT BOX OFFICE & DOWNTOWN VISITORS CENTER  
114 E Kirkwood Avenue Bloomington, Indiana / (812) 323 3020 / [BuskirkChumley.org](http://BuskirkChumley.org) & [BCTBoxOffice.org](http://BCTBoxOffice.org)

**BUSKIRK-  
CHUMLEY  
THEATER**



## MAKING MEMORIES

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The first event at the Buskirk-Chumley Theater in 2018 featured two young people declaring their love for one another. Family members cried and embraced, filled with pride and nostalgia. Like nearly 100 other couples over the last 17 years, they chose the BCT to host their wedding because the theater figured prominently in their childhoods and courtship. It epitomized what they thought of as “Bloomington.”

In July 2018, 20 third and fourth graders re-enacted moments in local history, gathered family members’ memories of Bloomington, and created short films that premiered on our big screen. The Telling Our Story/Creating Our Town project resulted in 10-year-olds who could speak thoughtfully about the labor disputes at Bloomington’s RCA plant or quote their grandfather’s tale of the Martinsville flood. Through the lens of movie making, the Buskirk-Chumley Theater became a fulcrum for memories of all kinds.

From the rapt audience hearing a live 16-piece orchestra perform an original score for a classic Buster Keaton film to a young woman sharing how she is “creating happiness” as part of the Walk the Talk speaker series, both the performers

and the audiences at Buskirk-Chumley Theater events make memories that help define our experience of home.

Our lobby doors opened for 57,000 visits in 2018, resulting in gasps of surprise, joyful explosions of applause, and tissues pulled from pockets and purses. Three thousand artists found their voices on our stage, along with an audience to watch, and listen, and share.

This document tallies up these numbers, among many others. It tells the story of a healthy non-profit organization with a dedicated board and staff. What it can’t capture is the diversity of the memories generated over the course of the year. However, we witnessed their creation, and BCT Management, Inc. was honored to play a part in making them.

Sincerely,

A handwritten signature in black ink, appearing to read "Danielle McClelland".

Danielle McClelland  
Executive Director  
Buskirk-Chumley Theater/BCT Management, Inc.

*The mission of BCT Management, Inc. is to develop the Buskirk-Chumley Theater as a high-quality and widely accessible community resource and performance venue, operated in a fiscally responsible manner.*

# BCT MANAGEMENT, INC.

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## 2018 BOARD OF DIRECTORS

Ron Walker

*President*

Ilene Schaeffer

*Vice-President*

Shaun McDermott

*Treasurer*

Karen Boehnlein

Diane Buzzell

Joi Cooper

Angie Figg

Mark Fraley

Kevin Robling

Becky Barrick-Higgins

*ex officio*

*We would also like to recognize Catherine Dyar for her service to the Board of Directors in 2018.*

## STAFF

*as of December 31, 2018*

Emily Beck, Concessions

Ava Clouden, Box Office Associate

Amber Day, Concessions

Taylor Dean, Concessions

Skyler Delk, Assistant Technical Director

David DeSante, Technical Director

Matt McCarthy, Box Office Manager

Danielle McClelland, Executive Director

Sean McGill, Concessions

Kari Patrick, Office Manager

Dave Perney, Maintenance

Anthony Ross, Concessions

Ken Simpson, Custodian

Anne Stichter, Event Manager

Rebecca Stanze, Associate Director

Paige Talbert, Box Office Manager

Teri Watkins, Concessions

Emma Young, Box Office Manager

*We would also like to recognize Ian Bruemleve, Panagiota Doukas, and Debby Ineich for their service in 2018.*

## 2018 STUDENT ASSOCIATES

Zoe Berensztein

Koral Briggs

Alec Castro

Annie Chapman

Emily Coe

Sara Cruz

Jordan Ferguson

Sydney Foreman

Cassidy Garner

Anna Hamilton

Hannah Lewis

Tammy Lin

Leah Marlowe

Samantha Marshall

Shannon Regan

Courtney Richmond

Heather Wesner

Allie Wineland

## SUPPORT AND REVENUE

Rental Income .....	\$215,595
Performance Revenue.....	\$319,239
Support from the City of Bloomington.....	\$50,000
Other Customer Charges .....	\$135,487
In-Kind Donations .....	\$103,489
Contributions and Grants .....	\$161,171
Concessions Revenue .....	\$97,045
Other Revenue.....	\$27,834
Interest Income .....	\$155
<b>Total Support and Revenue .....</b>	<b>\$1,110,015</b>

## EXPENSES

Program Services .....	\$927,553
Management and General.....	\$149,110
Fundraising.....	\$40,073
<b>Total Expenses .....</b>	<b>\$1,116,736</b>

**Change in Net Assets..... (\$6,721)**

## Net Assets

Beginning of Year .....	\$226,443
End of Year .....	\$219,722

# FINANCIAL REPORT

BCT MANAGEMENT, INC.  
STATEMENT OF ACTIVITIES  
YEAR ENDING DEC. 31, 2018

REVIEWED BY BLUE & CO., LLC

# PROGRAMS

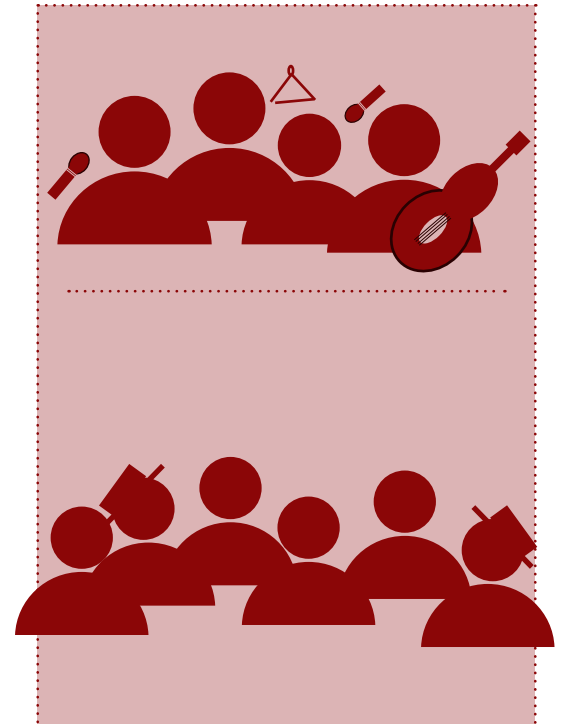
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## ARTS START UP EDUCATION SERIES

BCT Management, Inc. teamed up with the Monroe County Public Library's Nonprofit Central in 2018 to offer a series of workshops on event planning, marketing, and technical production to assist new presenters in taking their ideas for performances, fundraising events, and festivals from concept to execution. An average class size of 12-15 people, from young students to retirees, allowed for individualized attention and enthusiastic participation.

The classes culminated in the Arts Start Up Seminar on March 31, bringing together 17 intrepid arts entrepreneurs and local experts including Chad Rabinovitz of Bloomington Playwrights Project and the Adirondack Theatre Festival; Luci Englert McKean, founding member of TEDxBloomington; and Ellen Campbell, founding member of the Uketones and the Bloomington Creative Glass Center, to draft business plans for potential new events at the Buskirk-Chumley Theater or Ivy Tech John Waldron Arts Center.

Jim Ansaldo successfully completed all the Arts Start Up workshops and participated in the seminar, going on to develop a winning proposal for the B-Town Improv Hoedown, a new event to launch in October 2019. The B-Town Improv Hoedown will be held at the Ivy Tech John Waldron Arts Center and will receive three years of support via the Arts Start Up Fund.



# PROGRAMS

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## **BCT MOVIE PARTNER PROJECT**

This program honors our history as a movie theater and makes film programming more accessible by waiving the majority of the fees for certain film screenings. Our 2018 partners were:

### **Indiana Forest Alliance**

Wild & Scenic Film Festival

### **The Ryder Film Series**

International Children's Film Festival; Oscar Shorts Film Festival; Heroes, Icons, Dissenters - Women in Film; Dog Film Festival; Cat Film Festival; Four Films Festival

### **Wounded Galaxies**

*Head & The Great Silence*

### **Canon for Indiana**

*Love vs. Kentucky*

### **Sycamore Land Trust**

REEL ROCK Film Tour

### **BlackLivesMatter Bloomington**

*Do Not Resist*

### **Bloomington South Dance Marathon**

*The Wizard of Oz*

### **DeCarlo Animation, LLC**

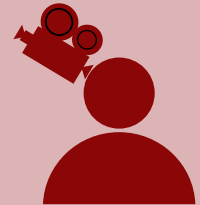
*The Encounter* Premiere Screening

## **TELLING OUR STORY / CREATING OUR TOWN**

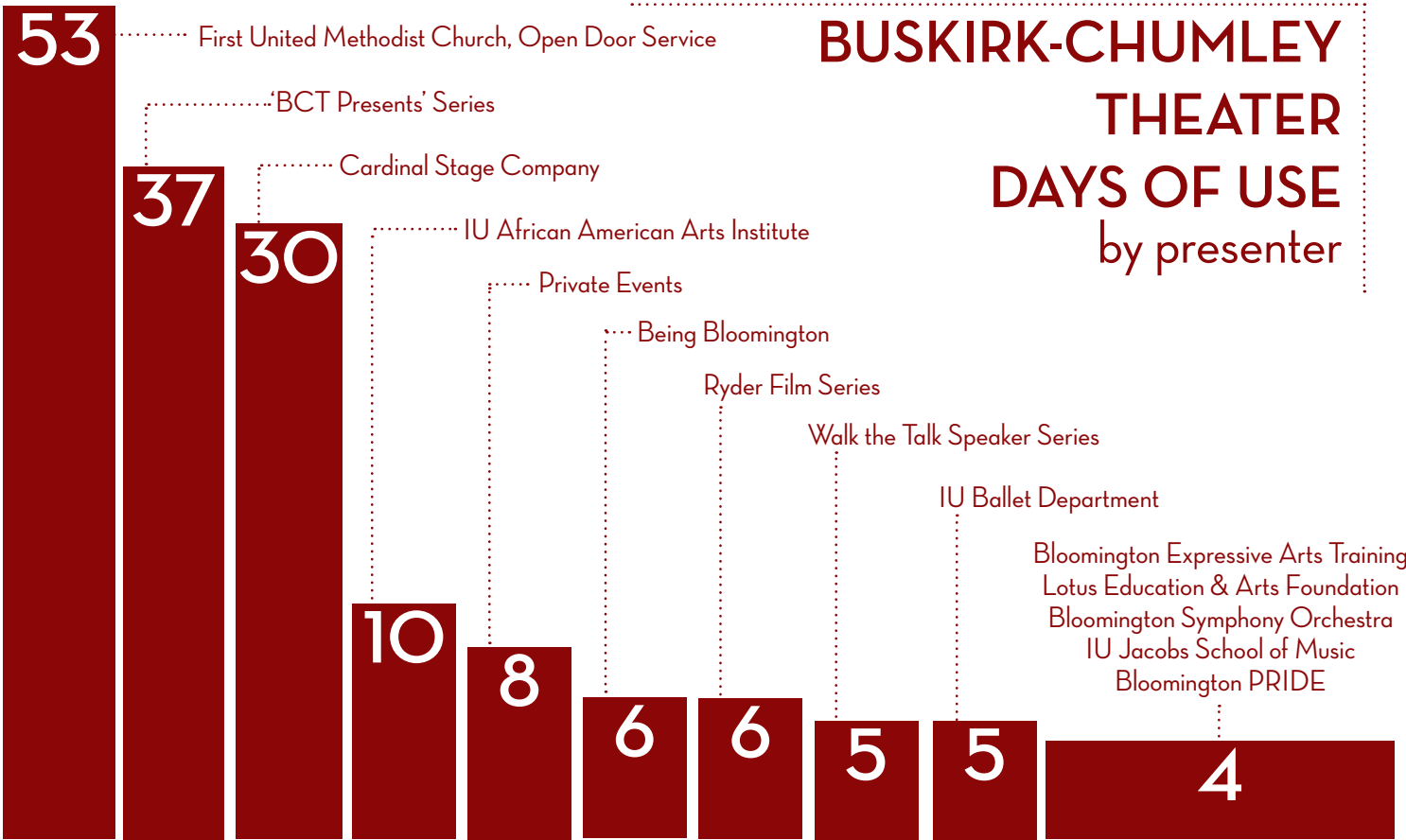
In collaboration with Wonderlab, Monroe County History Center, and the Monroe County Public Library's Level Up Digital Creativity Center, BCT Management, Inc. continued to develop this exploration of local history through the lens of filmmaking.

Twenty students from the Bloomington Parks & Recreation Kid City summer camp learned about the history of the Buskirk-Chumley Theater, gathered stories from elders in their families, and acted out scenes from Bloomington's history, creating short films that highlighted their personal connection to our shared community.

Students enjoyed writing, performing, and directing for the film, and were thrilled at the chance to bring their family members to see themselves and their Bloomington stories on the big screen.



# BUSKIRK-CHUMLEY THEATER DAYS OF USE by presenter



# DAYS OF USE

by presenter, continued

**3** City of Bloomington  
Limestone Comedy Festival  
MotionArts LLC

**2** Another Round  
Arthur Murray Dance Center  
Bloomington Youth Theatre  
Dance Network Alliance Corp.  
IU Outdoors  
Ladies First  
Middle Way House  
New Voices Opera  
One Step Above Dance Studio  
The Dance Center

**1** Alpha Phi Alpha  
Amethyst House  
Be Golden  
Beck Media & Marketing  
BlackLivesMatter Bloomington  
Bloomington South Dance Marathon  
Canon for Indiana

**1** Center for Sustainable Living  
Monroe County Community Kitchen  
Danny Dash Andrews Entertainment  
DeCarlo Animation  
Emporium Presents  
Face Forward Entertainment  
Habitat for Humanity  
Heartland Beef Incorporated  
Hip Hop ConnXion  
Ideas United LLC  
Indiana Department of Child Services  
Indiana Forest Alliance  
Indiana University African Studies Program  
InMotion Dance Company  
IU Arts & Humanities Council  
IU College of Arts & Humanities Institute  
IU The Helene G. Simon Hillel Center  
IU Jazz Studies  
IU Latino Cultural Center  
Kiwanis Club of South Central Indiana  
Lightning Productions

**1** NeoSoul Entertainment, Inc.  
One Pulse Entertainment/Joe Donnelly  
Purdue University  
Road Rubber Comedy  
ShimmyCon LLC  
Sycamore Land Trust  
The Roots Agency  
Timothy Bagwell  
TEDxBloomington Plus, Inc.  
United Way of Monroe County  
Wounded Galaxies



2018	Days of Use	Attendance
Total	246	57,709
Rental	209	49,002
BCT Presents	37	8,707
2017	Days of Use	Attendance
Total	287	64,595
Rental	249	54,977
BCT Presents	38	9,618
2016	Days of Use	Attendance
Total	201	49,915
Rental	178	43,522
BCT Presents	23	6,393
2015	Days of Use	Attendance
Total	239	58,099
Rental	220	52,698
BCT Presents	19	5,401
2014	Days of Use	Attendance
Total	222	59,472
Rental	206	53,900
BCT Presents	16	5,572

# THEATER USE & ATTENDANCE



ARTISTS, SPEAKERS, AND  
FILMS PRESENTED  
ON THE BCT STAGE



PATRONS ATTENDING  
THE 31 FREE PUBLIC  
EVENTS AT THE BCT

# BCT BOX OFFICE USE & TICKET SALES

## YOUR COMMUNITY TICKETS

Tickets, event details, information about activities in downtown Bloomington and beyond... The BCT Box Office & Downtown Visitors Center provides all this and more. We can give you access to the hottest events in town, from Taste of Bloomington to the Bloomington Playwrights Project's latest hit. With no "convenience" fees and staff available in person and over the phone seven days a week, this downtown nonprofit service makes it easy for locals and visitors to connect with all that Bloomington has to offer.



PROMOTERS BRINGING  
EVENTS TO THE  
BUSKIRK-CHUMLEY  
THEATER



UNDUPLICATED PATRONS  
SERVED BY THE BOX OFFICE



EVENTS AT THE  
BCT & OTHER  
VENUES



PROMOTERS USING THE  
BCT BOX OFFICE TO  
PROMOTE EVENTS NOT  
HELD AT THE BCT

# BCT BOX OFFICE PROMOTER PARTNERS

Bloomington and Monroe County are rich in promoter partners: the individuals, artists, organizations, and companies who organize events at venues across the community. The BCT Box Office helps these events succeed by providing a local, nonprofit ticketing service and promotional support.

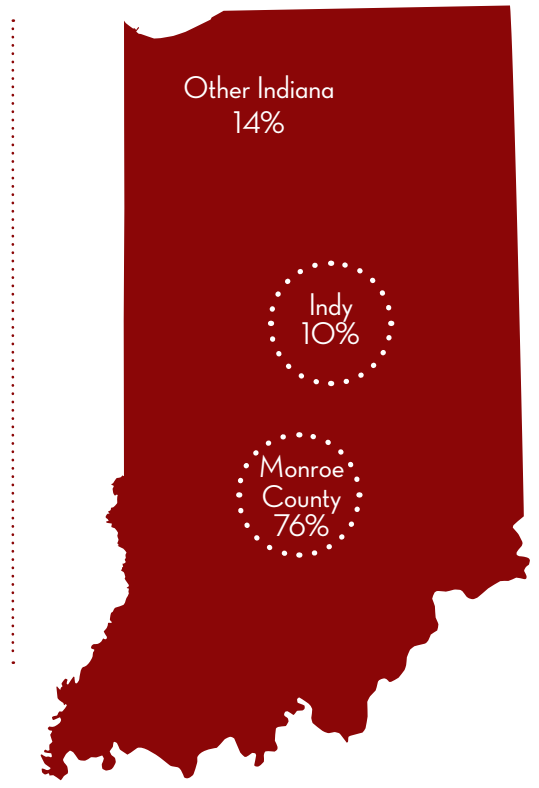
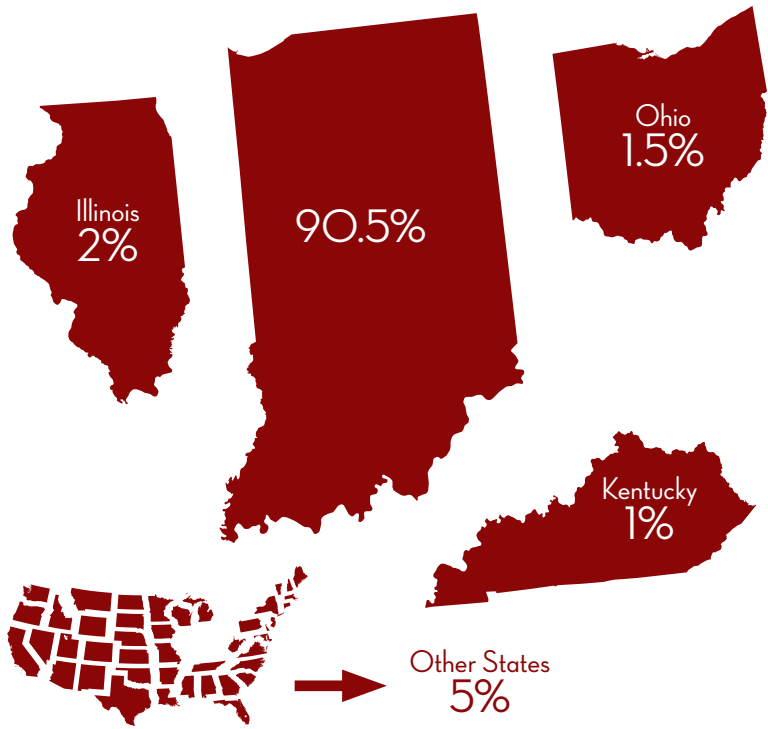
Bloomington Boogies  
Bloomington High School South Theatre  
Bloomington Playwrights Project (BPP)  
Bloomington Symphony Orchestra  
City of Bloomington,  
Community & Family Resources Dept.  
City of Bloomington,  
Commission on the Status of Women  
Flow Bloomington, LLC

IU Arts and Humanities Council  
Ivy Tech Student Productions  
Jewish Theatre of Bloomington  
Kaia  
Kilimanjaro Education Outreach  
Kiwaniis Club of South Central Indiana  
Monroe County NAACP  
Quarryland Men's Chorus  
Resilience Productions

Shalom Community Center  
Stages Bloomington Company  
Stone Belt  
Taste of Bloomington  
The Hundredth Hill  
The Warehouse  
To The Rescue Theatre  
Upfolk Archestra

# BCT BOX OFFICE PATRONS

by address



# VOLUNTEERS

## VOLUNTEER OF THE YEAR

The 2019 *Jim Mahan BCT Volunteer of the Year Award* for outstanding volunteer work was awarded to the team of **Patty Denison & Gary Arbeiter**.

Patty & Gary began volunteering in 2017 and have since become two of our most dedicated volunteer ushers. We're always delighted to see that they have signed up for an event - together or independently - because they are both highly confident, helpful, and fun. The two of them contributed over 280 volunteer hours in 2018 alone!

"Welcome to the Buskirk-Chumley Theater!" "Can I help you find your seat?" Our volunteer usher corps is essential to every event held at the theater. They assist patrons, answer questions, support our staff in emergencies, and occasionally help to evacuate the building. They also work to make sure everyone feels welcome, an essential aspect of our community-focused organization. In 2018, our ushers gave 3,948 hours of their time.

We also benefit from the generosity of our other volunteers, including photographers, office assistants, and our street team. The street team helps to spread the word about upcoming events by distributing posters to supportive stores and restaurants. We appreciate this team's efforts to raise awareness of the theater in all corners of Monroe County.

## 2018 VOLUNTEERS BY THE NUMBERS

**139** active volunteers

**8** average # of events worked by each usher

**6** average # of ushers at each event

**23** new ushers trained

**44** VIP ushers (volunteering 36+ hours)

**18** ushers volunteering 60+ hours in 2018

**8** ushers volunteering 100+ hours:  
Gary Arbeiter, Patty Denison, Gail Dunning, Kathie Durkel, Alice Karp, Jim Mahan, Susan Montgomery, and Charlotte Paul

# 2018 SPONSORS

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## PREMIERE PLUS



***IU Credit Union***

Bloom | [magbloom.com](http://magbloom.com)  
MAGAZINE | Bloomington's Community Website

**GRAZIE!**  
**ITALIANO**

## PREMIERE

Cardinal Spirits

Trojan Horse

Uptown Cafe

Limestone Post

## SUPPORT

CFC Properties, Inc.

FARMBloomington

Hyatt Place Bloomington

Ivy Tech Community College - Bloomington

Oliver Winery

## FAN

Rake Cabinet & Surface Solutions

F.C. Tucker Bloomington REALTORS

Susan Rudd Designs

Chem Dry of Bloomington

Midwest Color Printing

## FRIEND

Markey's Rental & Staging

Dr. Lisa Baker, DDS

Field to Pantry, Milled & Distributed by

Carthage Mill

# OTHER SUPPORT

The BCT's Dancing Dog Bone mascot premiered in 2018. This costume, made from re-purposed material by Bloomington artist Martina Celerin, depicts the iconic Indiana dog bone-shaped sign and adds pizzazz to our special events. Thanks, Martina!

Long-term institutional support comes from these community partners:



We appreciate the work done by Howard Lodge and the Bloomington Photography Club to document events at the Buskirk-Chumley Theater.



The Buskirk-Chumley Theater is owned by the City of Bloomington and operated by BCT Management, Inc., a private nonprofit.

Sometimes support comes in unusual forms. We want to thank FARMbloomington for composting our concessions waste!

The BCT receives an Arts Operating Support Level II Regional Initiative Grant from the Indiana Arts Commission to support the 'BCT Presents' series and ensure our stage is available to local artists.



INDIANA ARTS COMMISSION  
MAKING THE ARTS HAPPEN



National Endowment for the Arts  
arts.gov



# COMMUNITY QUOTES

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"It's downtown, so easy to combine a show with dinner and/or drinks/dessert afterwards. Good symbol of Bloomington for out-of-towners."

-- patron at Arlo Guthrie concert

"From the moment I purchase our tickets to the end of a performance it's a wonderful experience. Staff are friendly, performances are wonderful, and the theater is cozy...with much history. I enjoy going to see the classic films due to the ambiance."

-- attendee of 'A Jungle Adventure'

"I like the way the theatre was given a chance by the town."

-- fan of Rhonda Vincent

"We love encouraging artists & bringing live entertainment into our community."

-- Matt & Samy Stuebe

"We support the Buskirk-Chumley Theater because it brings incredible talent to our city - in the way of music, theatre, film, and adventure (Banff, Reel Rock). It is a community treasure!"

-- Tim Clougher & Gabrielle Sloan

"I like the symbiosis with other outstanding local venues such as the IU Cinema, and the support for local producers and performers, as well as the class acts you bring in. Great theater and atmosphere. My favorite Bloomington place."

-- Ani DiFranco fan

"Quintessential Bloomington...a great asset for the city and downtown. A place to concentrate on the performance with comfortable seating. Oh, and beer too."

-- patron at Tig Notaro's performance

"We have driven up from Louisville a couple of times and are always impressed with the quality of the sound, the helpful staff and lovely theatre."

-- fan of The Lone Bellow

"I donate to support music, arts, community, and my own history in Bloomington. Had my first date at the Indiana in 1969!"

-- Jim Lemon

"As a local it is an important part of my cultural and social life."

-- Gin Blossoms fan

"I always loved seeing the dioramas next to the screen when I would come see films as a child."

-- Ellen Campbell

"Diverse programming, friendly style of presentation giving one a feeling of our community coming together... Also, [the space is] used for memorials, meditation, Sunday worship - just about anything goes!"

-- Texas Troubadours concert attendee

"It's a local treasure. Just about every seat in the house is a good seat. The BCT treats donors like royalty. It's lovely."

-- Ani DiFranco fan

"I absolutely love and appreciate that you sell tickets directly from your box office. I also appreciate the artists you bring and the warmth of the staff. The concessions are wonderful."

-- Patty Griffin concert attendee

"I love the intimate setting and 'old school' feel."

-- Five for Fighting fan



# COMMUNITY SUPPORT

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## TICKET DONATIONS

In 2018, the Buskirk-Chumley Theater donated tickets to more than 45 nonprofit and community organizations for their auctions and raffles. In total, these donations were valued at more than \$1,500, and we are pleased to expand our impact across the community by supporting important initiatives in this way.

“...proceeds from the silent auction go toward collecting, preserving and sharing the artifacts and stories of Monroe County.”

-- Monroe County History Center

“Your generous gift helps us create life-changing mentor matches...”

-- Big Brothers Big Sisters of South Central Indiana

“...proceeds will be used to support projects and programs that help all students read, write, think, and succeed.”

-- Foundation of Monroe County Community Schools

## FUNDRAISERS

Events hosted by the Buskirk-Chumley Theater each year include fundraisers in support of local charities. We are proud to play such an active role in events that benefit these organizations and our community.

### **Amethyst House**

Iris DeMent

### **Arthur Murray Dance Studio for My Sister's Closet**

Dancing with the Celebrities

### **Bloomington South Dance Marathon**

Miracle Movie Matinee... *The Wizard of Oz*

### **Cardinal Stage Company**

*Rocky Horror Picture Show & The Room*

### **Center for Sustainable Living**

Trashion ReFashion Runway Show

### **Community Kitchen of Monroe County**

The Bloomington Chefs' Challenge

### **Indiana Forest Alliance**

Wild & Scenic Film Festival

### **Sycamore Branches/Sycamore Land Trust**

REEL ROCK Film Tour

### **Middle Way House**

Love Songs for a Lasting World

### **United Way of Monroe County**

The Talent Show!

# DONORS

## ENCORE DONORS

Catherine & Dr. Norris J. Chumley  
Ellen Chumley  
In Memory of Russell A. Martin  
David E Stringer  
Dr. John E. Thiel  
Steven & Kathleen Weller

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Alan Balkema  
& Monica Dignam  
Alain Barker  
& Elizabeth Rosdeitcher  
Jo & Dave Basey

## DONOR LEVELS

ENCORE \$2,000+  
MARQUEE \$1,000+  
SPOTLIGHT \$500+  
STANDING  
OVATION \$250+  
APPLAUSE \$100+  
CAST MEMBER \$50+

## **APPLAUSE, continued**

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& Michael Hamburger  
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Tera Nijdam  
Toby Noelle  
Matt Norman  
Suzanne O'Connell & Eric Fritz

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& Mary O'Shea  
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Adzooks Puppets  
Richard Amodeo  
Lisa Amsler  
Janice & Jerry Arvesen  
Nick & Brenda Aschliman  
Ruth Aydt  
Del & Kelly Backs  
Joelle Bahloul  
Candi Bailey  
Cynthia Baker  
Dana Bement  
The Bergan Family  
Wendy Bernstein  
Lee Bittner  
Chris Blackwood  
Sandy Bonsib & John Bickley  
Ruth Boshkoff  
Paul Bosler  
Doug Briggs  
Cynthia Brubaker  
Brian Bruner  
Lauren J. Bryant

Stephanie Burks  
Jeffrey & Carol Buszkiewicz  
Michael Cantwell  
Mark & O'Connell Case  
Martina Celerin  
& Jim Drummond  
Mihir Chatterji  
Tim & Sarah Couch  
William Crecelius  
Jack Davis  
Jack E. Doskow  
Allen & Susan Dunn  
Kay Eagleman  
Rebecca & Scott Eberle  
Scott & Jennifer Estes  
James & Joan Ferguson  
Francis & Adrienne  
Evans Fernandez  
Maria Flores  
The Flynn-Wittmann Family  
Lee Formwalt  
& Richard Weichert  
Karen Forrest  
Anne Fraker  
David Friedel & Ann Mahrdrdt  
Charles Geyh  
Karl Gimbel  
Mary & Spencer Goodson  
Jeff Grantham

## CAST MEMBERS, continued

Catherine Gray  
Grise Family  
David B. Gudkese, MD  
Anne Haines  
Cheryl A. Halter  
PJ Hensler  
Jeffrey Hineman  
Janna Hocker  
James Hoeksema  
Anne Holahan  
Andy Hoover  
Marilyn & Robert Horlander  
Beth Hughes  
Jennifer Hutchens  
Aleigha Hynes  
Rebecca Ireland  
Paul & Marilyn Irwin  
Tina Jernigan  
Janssen Jones  
Mimi J. L. Jose  
Leah Ketcham  
Katie King  
Sam & Danelle King  
Myra Kirk  
Jason Kramer  
Josh Kroot  
Derek & Beth Leney  
Richard Lewis

Mitzi Lewison  
Ed & Ulla Linenthal  
Michael Litwin  
& Mary Blizzard  
Alex Lopes & Claudia Costa  
Margi Ludwig  
Pam MacLaughlin  
Shauta Marsh  
William D. Marvin  
Matheu Architects, PC  
Nancy Mathews  
Lawrence McAlpin  
Michael McNeil  
Richard Meetz  
Molly Mendota  
Ellen Michel  
Cheryl Miles-Vieth  
Jason Miller  
& Sarah Carmichael-Miller  
Mike & Becca Moore  
Sarah B. Mostes  
Jim & Bevo Muehling  
Allison Muth  
Jean & Frank Parker  
Marvin & Terry Pate  
Kari & Jacob Patrick  
Roger & Nancy Pflingston  
Benjamin Planton  
Daniel Polsby

Jim & Debbie Quinn  
Charles L. Railsback  
Carol Reimers  
Kevin & Charlotte Reitz  
Kevin Reynolds  
Nancy E. Richman  
Sharon Roth  
Mary Kay Rothert  
Kathleen Ruesink  
Britt Rust  
Amira Sabbagh  
Susan Sandberg  
Stephanie Sanders  
Bob & Pat Schenkenfelder  
Peter Seybold & Cindy Bergquist  
Machelle Shields  
Nancy Shin  
Stephanie Sims  
Michael Slosarz  
Esther Smail  
Craig Stewart  
& Marion Krefeldt  
Allison Stites  
Melinda Swenson  
Kelly Tabereaux  
Amy & James Thomas  
Mark & Jinny Thompson  
Joseph Tomain  
Mark Trendelman

Terry R. Usrey  
Carolyn VandeWiele  
John Walsh  
Susan Wanzer & Melanie Payne  
David & Sarah Washington  
Dorothy D. Wilson  
Matt & Sara Wisen  
Anne & Gordon Wishard  
Richard Wolf  
Anne Wood  
Lynn Yohn