MORE THAN JUST A BUILDING

In 2014, the Buskirk-Chumley Theater hosted many milestones:

• After ten years as an all-volunteer steering committee for the BCT-presented PRIDE Film Festival, Bloomington PRIDE became a separate non-profit organization, expanding its mission to serve the LGBTQ through and beyond the annual film festival at the Buskirk-Chumley Theater.

• New presenting partnerships developed with both WFIU/WTIU (Says You) and Indianapolis-based MOKB (Ingrid Michaelson, Glen Hansard), adding further depth to the schedule of nationally-touring shows at the theater.

• Cardinal Stage Company, another organization supported by the facility and staff of the Buskirk-Chumley Theater from its beginning, topped 50 days of use at the BCT, announced a budget of over $1 million, and publicly thanked the BCT for its ongoing role in making professional regional theatre in Bloomington possible.

• Partnership with the Bloomington Symphony Orchestra brought another long-standing and worthy collaborator to the BCT stage, and leveraged Community Foundation support for equipment to expand the size of our stage, which will benefit many presenter partners.

• BCT Presents highlights included Patty Griffin, Josh Ritter, Punch Brothers, Iron & Wine, Richard Thompson, Todd Snider, Carrie Newcomer, Aoife O’Donovan & Noam Pikelny, and John Hiatt. We also presented four classic films and two fundraising events: the fall Mix Off: Bloomington’s Ultimate Bartender Competition and the winter Red Carpet Affair: A Community Oscar Party.

• Through the BCT Movie Partner Project, the theater became a featured location in two short films and screened eight different documentaries or features organized by local presenters.

• The number of tickets sold through the BCT Box Office, for events both at the BCT and throughout the community, reached an all-time high.

From the beginning, BCT Management, Inc. (BCTM), the nonprofit that operates the theater, has had a mission to develop an arts and culture community in Bloomington capable of utilizing the Buskirk-Chumley Theater to its fullest capacity. Thus, BCTM’s role as a community facilitator, educator, and ongoing resource is just as important as the world-famous musicians and iconic films we present. Great ideas come from all corners of the community and BCTM is proud to play a part in the growth, professionalism, and continuing creativity of Bloomington’s local artists and presenters. This year was a big one. May there be many more to come!

Danielle McClelland
Executive Director
Buskirk-Chumley Theater/BCT Management, Inc.
BCT MANAGEMENT, INC.
2014 Board of Directors
Mark Need  
    President
David Sipes  
    Vice-President
Shaun McDermott  
    Treasurer
Cynthia Brubaker
Paul Daily
Rachael Jones McAfee
Paula McDevitt
Steve Swihart

Staff
Danielle McClelland, Executive Director
Rebecca Stanze, Associate Director
Jacob Lish, Technical Director
Dan Baer, Office Administrator
Katie Moulton, Box Office Co-Manager
Regine Richter McClain, Box Office Co-Manager
Suz Strick, Box Office Associate
Dave Perney, Maintenance
Bennett Stegenga, Custodial
Paris Toler, Custodial

We would like to recognize Jess Morgan, Nicole O’Neal, Jean Arpi, and Larry Criger for their service in 2014 before their departure from the staff.

2014 Student Associates
Liza Bartlett  
    Travis Guffey  
    Catriona Long
Emily Beck  
    Emily Hall  
    Gabie Mahlmann
Anthony Berkley  
    Michelle Hennessy  
    Alex Njaramba
Chandler Bonomo  
    Jill Hoffman  
    Taylor Pieper
Courtney Dodge  
    Josephine Hunckler  
    Courtney Scholl
Naomi Droge  
    Andrew Ireland  
    Jessica Smith
Megan Duffy  
    Anna Kosatka  
    Laura Yoo
Amanda Gomez  
    Meghan Lamb
SUPPORT AND REVENUE

Rental Income ........................................................................ $145,767
Performance Revenue ............................................................... $141,685
Support from City of Bloomington ........................................... $50,000
Other Customer Charges ........................................................ $119,544
Donations ................................................................................ $34,066
Sponsorships .......................................................................... $11,875
In-Kind Donations .................................................................. $101,644
Fundraising Event Income ....................................................... $3,740
Concession Revenue ................................................................ $75,470
Retail Sales ............................................................................ $7,792
Other Operational Revenue ..................................................... $17,659
Other Organizational Support ................................................ $34,990
Interest Income ....................................................................... $139
Total Operational Support and Revenue ................................. $744,171

EXPENSES

Program Costs ....................................................................... $139,839
Payroll .................................................................................. $321,496
Utilities ................................................................................ $40,209
Other Administrative Costs ................................................. $32,298
Concession Expense ............................................................. $29,235
Retail Expense ...................................................................... $3,492
Fundraising Expense ............................................................. $5,904
Office Expense .................................................................... $15,526
Repairs and Maintenance ..................................................... $31,163
Insurance ............................................................................... $16,374
Public Relations .................................................................... $19,229
Employee Benefits ................................................................ $18,355
Payroll Taxes ........................................................................ $27,843
Professional Fees .................................................................. $15,396
Other Operational Expenses ................................................ $3,552
Total Operational Expenses ................................................ $719,911

Operational Net ................................................................. $24,260
Net Other Income ............................................................... ($1,559)
TOTAL NET ............................................................... $22,701
The Buskirk-Chumley Theater’s volunteers are an integral part of our programming. Volunteers work as ushers to ensure a positive patron experience at events and help to spread the word about upcoming events by posterizing across the community. Our volunteer corps includes IU students from all disciplines as well as dedicated community members. Our ushers undergo mandatory training to ensure they are prepared to provide a variety of services from helping patrons find their seats to evacuating the building in case of emergency. In 2014, we began providing more advanced training for current volunteers, including a session on emergency procedures.

2014 VOLUNTEER FACTS

297 Active Volunteers

153 Events

3200 Volunteer Hours Donated

6 ushers at each event, on average

42 ushers volunteering 12+ times in a year

100 new volunteers trained in 2014

VOLUNTEER OF THE YEAR

In August, we hosted a Volunteer Appreciation Ice Cream Social at Bryan Park. The 2014 Jim Mahan BCT Volunteer of the Year Award for outstanding volunteer work was awarded to Dottie Warmbier.
BUSKIRK-CHUMLEY THEATER
DAYS OF USE
by presenter

Cardinal Stage Company
First United Methodist Church, Open Door Service
BCT Presents
African American Arts Institute
Private Events
University Players/Union Board
One Step Above
Lotus Education & Arts Foundation
Bloomington PRIDE
IU Contemporary Dance
IU Ballet
DAYS OF USE
by presenter

1

City of Bloomington, Dr. Martin Luther King, Jr. Commission
Burrough Century
Brave New World Productions
Business Careers in Entertainment Club
Center for Sustainable Living
Fishable Indiana Streams for Hoosiers, Inc.
Hillel Center
Hip Hop ConnXion
InMotion Dance Company
Janiece Jaffe
Jeffrey Canon
Jose Toledo
Foundation for Monroe County Community Schools
MOKB
Monroe County Community Kitchen
Operation Comedy
Paoli Pro Shop
Rocklands Entertainment
Theo Elliott
Tim Bagwell
WFIU

2

Another Round
Bloomington Symphony Orchestra
The Dance Center
IU Jacobs School of Music
IU Outdoor Activities
TEDxBloomington
The Ryder Film Series

3

IU School of Journalism
Limestone Comedy Festival

Amanda Biggs
IU American Studies
Amethyst House
Bloomington Bicycle Club
City of Bloomington, Bloomington Historic Preservation Commission
City of Bloomington, Bloomington Volunteer Network

City of Bloomington, Dr. Martin Luther King, Jr. Commission
Burrough Century
Brave New World Productions
Business Careers in Entertainment Club
Center for Sustainable Living
Fishable Indiana Streams for Hoosiers, Inc.
Hillel Center
Hip Hop ConnXion
InMotion Dance Company
Janiece Jaffe
Jeffrey Canon
Jose Toledo
Foundation for Monroe County Community Schools
MOKB
Monroe County Community Kitchen
Operation Comedy
Paoli Pro Shop
Rocklands Entertainment
Theo Elliott
Tim Bagwell
WFIU
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YOUR COMMUNITY TICKETS
No convenience fees and an informed local staff - this downtown non-profit ticketing service makes it easy for patrons to access tickets to events at the Buskirk-Chumley Theater AND venues throughout Bloomington.

In addition to benefiting those buying tickets, the BCT Box Office strives to improve the sales and professionalism of all our local presenter partners, ranging from Different Drummer Belly Dancers to Stages Bloomington.

BCT BOX OFFICE USE & TICKET SALES

Events at the Buskirk-Chumley Theater

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<td>Tickets Sold</td>
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Events at Other Venues

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45,831 TICKETS SOLD
67 PROMOTER PARTNERS
9,780 PATRONS SERVED
307 TICKETED EVENTS
Promoter Partners are individuals, artists, organizations, and companies who organize events that educate, entertain, and inspire. These partners held events at local churches, schools, the Ivy Tech John Waldron Arts Center, Oliver Winery, and diverse venues across the community, with the help of the services provided by the BCT Box Office.

BCT BOX OFFICE
PROMOTER PARTNERS

Bloomington Independent Restaurant Association
Bloomington Chamber Singers
Bloomington Playwrights Project
Bloomington Symphony Orchestra
City of Bloomington
Different Drummer Belly Dancers
Generation Harmonique Orchestra & Choir
Ivy Tech Community College
Jazz from Bloomington
Jewish Theater of Bloomington
Kilimanjaro Education Outreach
Krista Detor

LIFEDesigns
Monroe County NAACP
Oliver Winery
Quarryland Men’s Chorus
Shalom Community Center
Stages Bloomington
Stone Belt
The Burroughs Century
Upland Brewing Company
WFHB
WFIU
BCT BOX OFFICE PATRONS
by address

- Monroe County: 71%
- Indy: 11%
- Other IN: 18%
- Other US: 5%

BCT Box Office patrons by address.
SPONSORS

PREMIER SPONSOR - $7,500
Big Red Liquors
Ivy Tech Community College - Bloomington
Jo Throckmorton Filmworks
Midwest Color Printing
Trojan Horse Restaurant and Tavern

SUPPORT SPONSOR - $5,000
Bloom Magazine
BLU Boy Chocolate Cafe and Cakery
IU Credit Union
Michael’s Uptown Cafe
Oliver Winery

FAN SPONSOR - $2,500
FARMbloomington
Hyatt Place - Bloomington
Old National Bank
ENCORE DONORS
Jesse P. Slokum

MARQUEE DONORS
Ted W. Jones
Jane & Rob Parry
Kevin Robling & Jenny Stephens
Bill & Mary Weeks
(anonymous)

SPOTLIGHT DONORS
Paul & Courtney Daily
Glorianne Leck & Susan Savastuk
David & Martha Moore
Mark Need & Abbey Stemler
Robert Stone & Karen Green Stone
Dave Stringer
Tim & Young Ae Tresslar

OVATION DONORS
Thom & Rosemary Balbier
Mark & Katy Bradford
Sandra Clark
Kevin Connor
Sandy & Devin DeWeese
Stephanie & Gordon Dyott
David & Marilyn Ebbinghouse
EJ Ernsberger & Brandi Host
Danielle McClelland & Susan Ferentinos
Lori & Preston Grraghty
Julie Paris & Daniel Grundmann
Philippa Guthrie & Alex Tanford
Joseph & Stacey Hickman
Wayne Jackson
Curt Lively
Michael & Mary Lostutter
Shaun McDermott
Celeste & Michael McGregor
Craig & Jennifer Newton
Tom & Cynthia Roberts
Sarah Ryterband
Alan & Ann Schertz
Matthew Stuebe
Jillian Kinzie & Jo Throckmorton
(anonymous)

APPLAUSE DONORS
Nancy Bannister & Ron Andrews
Caroline Beebe
Karl Berron
Birk Billingsley & Beth Donisch
Doug & Ruth Boshkoff
Tom & Debbie Boudreau
Jennifer Brass & Matt Baggetta
Barb & Neal Bridgett
Geoffrey Brown
Cynthia J. Brubaker
Dawn Callahan & Mike Hamilton
Brian & Elise Calvi
Cathleen Cameron
Michael Cassady
Jim Caughlin & Leanne Ellis
Mike Conway
Elizabeth Cook Irwin
Alex & Erin Crowley
Betty & Jerry David
Jef & Pam Davidson & Family
Sam Davis
Robert & Elizabeth DeVoe
Romayne & Damon Dorsey
Cindy & Thomas Duffy
Luke & Shannon Eades
Patricia Foster & Andrew Hanson
Anne T. Fraker
David Friedel & Ann Mahrdt
Thomas G. Gallagher
Jan K. Gardner
Tony & Beth Gerth
Charles W. Gray
Stephen Gregg & Phyllis Davidson
Dawn Johnsen & John Hamilton

DONOR LEVELS
ENCORE $2000+
MARQUEE $1000+
SPOTLIGHT $500+
OVATION $250+
APPLAUSE $100+
CAST $50+
APPLAUSE DONORS, cont.
Sarah Baumgart
Kathryn Hart
Deborah Piston-Hatlen
& Merrill Hatlen
Faith Kirkham Hawkins
& Glenda Schulz
Anne Hazeltine
Jim & Jane Heckman
April Heltsley
Debby Herbenick
Ruth Hickman
Jamie Hickman
LuAnne & Bill Holladay
Mark Hood & Christine Haack
Jennifer Hottell & Mike Voyles
John & Mary Kennedy
Trish Kerle & Beth Applegate
Leah R. Ketcham
Jennifer Lloyd
Dan & Beth Lodge-Rigal
Noel Wilkins & Richard Mattsson
Thomas M. & Susan C. McGlasson
Jane McLeod & Steve Krahnke
Sue & Gordon Means
Robert Meitus & Carrie Newcomer
Keith & Marion Michael
Dr. Richard L. Need
W. Joann Wong & Michael O'Connell
Chris Williams & Jessica Parry
Joseph Peters
Gregg Rago
Gretchen & Brian Robertson
Kathy Ruesink
Chad Schultheis
Benjamin Schultheis
Charlie & Linda Sinex
David Sipes
Jay Sissom & Laura Kress
Ray T. Snapp
Cindy Spahr
Sparks Landscaping & Lawncare, LLC
Jeff & Janet Stake
Ron & Liz Stanhouse
Rebecca Stanze
Matt Stryker, Rose Vondrasek,
& Sam Stryker
Harold Swift
Warren Palmer & Barbara Thornburg
Terry & Terrie Usrey
Carolyn VandeWiele
Joseph S. Walker & Mary O'Shea
Sherry Watkins
Steven & Kathleen Weller
Allen R. & Nancy B. White
Steve Wolter & Lynn Jamieson
Sherril York
Ralph Zuzolo
(anonymous)

CAST MEMBER DONORS
Del & Kelly Backs
Mark W. Bender
The Bergan Family
Bicycle Garage, Inc.
Lee Bittner
LaDonna Blueeye
Maarten Bout
Pat Brantlinger
Matt Brooks
Brian Bruner
Tony Buechler
Jan Bulla-Baker & Jack Baker
Jeffrey Buszkiewicz
Lori Byers
Rita & Hannah Calvert
Steve & Becky Carter
Mark Case
Martina Celerin & Jim Drummond
Carole & John Clark
Jane Clay & Gary Hafner
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<td>Gabrielle Goodwin &amp; Robert Downey</td>
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The BCT receives an Arts Operating Support Level II Regional Initiative Grant from the Indiana Arts Commission. The following agencies enable the Buskirk-Chumley Theater to receive this funding:

The Buskirk-Chumley Theater is owned by the City of Bloomington and operated by BCT Management, Inc., a private non-profit organization. The mission of BCT Management, Inc. is to develop the Buskirk-Chumley Theater as a high-quality and widely accessible community resource and performance venue, operated in a fiscally responsible manner. Support from the City of Bloomington, Indiana University, the Indiana Arts Commission, corporate sponsors and our many community donors helps maintain this historic community resource and brings a wide diversity of programming to the stage each year.
OUR PATRONS SAY...

“I love the Buskirk-Chumley Theater because it is an invaluable community resource, functioning as a place of inspiration, collaboration, and celebration.”

“We are so fortunate in Bloomington to have such world-class artists at the BCT.”

“The staff and atmosphere are so friendly. The BCT is a lovely part of Bloomington.”

“The Buskirk-Chumley has a feeling of warmth about it.”

“We love the Buskirk-Chumley Theater because of the intimacy and great sound. We travel 2-1/2 hours from Kentucky to attend this venue with never a regret.”

“I love the Buskirk-Chumley Theater because it’s an intimate venue in my hometown that draws the greatest entertainers.”

“It is very much a local theater and the artists/performances that are held there very much reflect that. It is evident that the people of Bloomington are very much a priority for BCT.”

“You not only provide a wide variety of valuable arts and cultural events to the community, you bring the community together under one roof.”

“I love the relaxed atmosphere, and the history. Such a jewel in our community.”

ADDITIONAL SUPPORT
Long-term institutional support comes from these community organizations:
I thank you again for your generous support of the Garden Gala and our commitment to improving access to nutritious food for all in need.”
—Mother Hubbard’s Cupboard

“Your recent donation... will help FMCCS raise funds to support education opportunities for all Monroe County Community School Corporation students. The proceeds will be used to support projects and programs in the MCCSC that increase learning for all students.”
—Foundation of Monroe County Community Schools

“With your help, the Boomer Ball Bash at Sycamore Farm Bloomington to benefit The Exotic Feline Rescue Center raised thousands of dollars for those big cats...”
—Exotic Feline Rescue Center

“100% of the proceeds from the silent auction go toward the scholarship fund for emerging leaders...”
—LBMC Alumni Association

“Your contribution will help support IU Positive Link’s comprehensive HIV prevention and client care services.”
—IU Positive Link
A PLACE TO RAISE FUNDS

The Buskirk-Chumley Theater is an elegant and unique location for the fundraising events that raise money for charities in Bloomington and across the world. We are pleased to play such an active role in the improvement of our community by supporting these organizations in the production of their events.

- Community Kitchen of Monroe County
- Bloomington’s Chefs’ Challenge
- Cardinal Stage Company
- Rocky Horror Picture Show
- Center for Sustainable Living
- Trashion Refashion Show
- Amethyst House
- An Acoustic Evening with Jason Isbell
- Fishable Indiana Streams for Hoosiers, Inc.
- DamNation Screening
- Arthur Murray Dance Studio
- Dancing with the Celebrities
- Foundation of Monroe County Community Schools
- Great Grown Up Spelling Bee
- Becky’s House
- Summer Jam
Buskirk-Chumley Theater
BCT Box Office/Downtown Visitors Center
114 E Kirkwood Avenue
Bloomington, Indiana 47408
(812) 323 3020
www.buskirkchumley.org
www.bctboxoffice.com